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CHINA INTERNATIONAL MARINE CONTAINERS (GROUP) CO., LTD.

中國國際海運集裝箱(集團)股份有限公司

(a joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 2039)

Third Quarterly Report of 2017

This announcement is published simultaneously in Mainland China and Hong Kong. This announcement is published by China International Marine Containers (Group) Co., Ltd. (the “**Company**”) in Mainland China pursuant to the Rules Governing the Listing of Stocks on the Shenzhen Stock Exchange and is announced pursuant to Rule 13.09(2)(a), Rule 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “**Hong Kong Listing Rules**”) and the Inside Information Provisions (as defined under the Hong Kong Listing Rules) set out in Part XIVA of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong).

1 IMPORTANT NOTICE

- 1.1 The board of directors (the “**Board**”), the supervisory committee and the directors, supervisors and senior management of the Company warrant that the information contained in this quarterly report (the “**Report**”) is true, accurate and complete and there are no misrepresentation, misleading statements or material omissions, and severally and jointly accept legal responsibility.
- 1.2 The Report was approved at the sixteenth meeting of the eighth session of the Board of the Company in 2017. The Company currently has eight directors and all eight directors attended the meeting.
- 1.3 The financial statements of the Company and its subsidiaries (the “**Group**”) were prepared in accordance with China Accounting Standards for Business Enterprises. The financial statements in the Report are unaudited.
- 1.4 Mr. Wang Hong, Chairman of the Company, Mr. Mai Boliang, CEO and President, and Mr. Zeng Han, the person in charge of accounting affairs and the head of accounting department (the financial controller), warrant the truthfulness, accuracy and completeness of the financial statements in the Report.
- 1.5 In the Report, RMB ordinary shares (A Shares) refer to the domestic ordinary shares with a nominal value of RMB1.00 each in the share capital of the Company, which are listed on the Shenzhen Stock Exchange and traded in RMB, and overseas-listed foreign shares (H Shares) refer to the overseas-listed foreign shares with a nominal value of RMB1.00 each in the share capital of the Company, which are listed on the Hong Kong Stock Exchange and traded in Hong Kong dollars.

Non-recurring profit/loss items and amount

✓ Applicable Not applicable

Unit: RMB thousand

Item	Amount from the beginning of the year to the end of the Reporting Period (January to September 2017)
Gain/(loss) from disposal of non-current assets	(46,609)
Government grants recognised in profit or loss for the current period	151,153
Profit or losses from changes in fair value arising from holding financial assets at fair value the changes of which are included in profit or loss for the current period and financial liabilities at fair value the changes of which are included in profit or loss for the current period, and investment gains arising from disposal of financial assets at fair value the changes of which are included in profit or loss for the current period, financial liabilities at fair value the changes of which are included in profit or loss for the current period and available-for-sale financial assets, and gains or losses from changes in fair values of investment properties subsequently measured at fair value, except for the effective hedging activities relating to the Group's ordinary activities	15,221
Net gains/(losses) from disposal of long-term equity investments	(25,000)
Other non-operating income and expenses other than the above items	54,041
Other profit/loss items defined as non-recurring profit/loss items	(105,549)
Less:	
Effect of income tax	49,810
Effect of minority interests (after tax)	68,751
Total	<u><u>(75,304)</u></u>

Reasons and explanations on the Company's non-recurring profit/loss items as defined under the Explanatory Announcement No.1 on Information Disclosure by Companies Offering Securities to the Public – Non-Recurring Profit or Loss (the “Explanatory Announcement No.1”) and the recurring profit/loss items which are listed as non-recurring profit/loss items under the requirements of the Explanatory Announcement No.1 should be given

Applicable ✓ Not applicable

There are no non-recurring profit/loss items as defined or listed under the Explanatory Announcement No.1 being defined as recurring profit/loss items by the Company during the reporting period.

2.2 Total number of shareholders and the shareholdings of the top ten shareholders as at the end of the reporting period

Total number of ordinary shareholders as at the end of the reporting period: The Company had a total of 73,120 shareholders, including 73,107 holders of A Shares and 13 holders of H Shares.

Unit: Shares

Shareholdings of top ten shareholders of ordinary shares

Name of shareholders	Nature of shareholders	Percentage of shareholding	Number of shares held	Number of shares with selling restrictions held	Pledged or frozen shares	
					Status	Number
HKSCC Nominees Limited (Note 1)	Foreign legal person	58.03%	1,730,060,466	-	-	-
COSCO Container Industries Limited (Note 2)	Foreign legal person	14.50%	432,171,843	-	-	-
China Securities Finance Corporation Limited	State-owned legal person	2.70%	80,414,863	-	-	-
Central Huijin Asset Management Ltd.	State-owned legal person	1.27%	37,993,800	-	-	-
ICBC Credit Suisse Fund – Agricultural Bank – ICBC Credit Suisse China Securities and Financial Assets Management Program	Domestic non-state-owned legal person	0.32%	9,566,600	-	-	-
Zhong Ou Fund – Agricultural Bank – Zhong Ou China Securities and Financial Assets Management Program	Domestic non-state-owned legal person	0.32%	9,566,600	-	-	-
Bosera Funds – Agricultural Bank – Bosera China Securities and Financial Assets Management Program	Domestic non-state-owned legal person	0.32%	9,566,600	-	-	-
Dacheng Fund – Agricultural Bank – Dacheng China Securities and Financial Assets Management Program	Domestic non-state-owned legal person	0.32%	9,566,600	-	-	-
Harvest Fund – Agricultural Bank – Harvest China Securities and Financial Assets Management Program	Domestic non-state-owned legal person	0.32%	9,566,600	-	-	-
Yinhua Fund – Agricultural Bank - Yinhua China Securities and Financial Assets Management Program	Domestic non-state-owned legal person	0.32%	9,566,600	-	-	-

Shareholdings of top ten shareholders of ordinary shares without selling restrictions

Name of shareholders	Number of ordinary shares without selling restrictions held	Types of shares	Number
HKSCC Nominees Limited	1,716,411,609	Overseas-listed foreign shares	1,716,411,609
HKSCC Nominees Limited	13,648,857	RMB ordinary shares	13,648,857
COSCO Container Industries Limited	432,171,843	RMB ordinary shares	432,171,843
China Securities Finance Corporation Limited	80,414,863	RMB ordinary shares	80,414,863
Central Huijin Asset Management Ltd.	37,993,800	RMB ordinary shares	37,993,800
ICBC Credit Suisse Fund – Agricultural Bank – ICBC Credit Suisse China Securities and Financial Assets Management Program	9,566,600	RMB ordinary shares	9,566,600
Zhong Ou Fund – Agricultural Bank – Zhong Ou China Securities and Financial Assets Management Program	9,566,600	RMB ordinary shares	9,566,600
Bosera Funds – Agricultural Bank – Bosera China Securities and Financial Assets Management Program	9,566,600	RMB ordinary shares	9,566,600
Dacheng Fund – Agricultural Bank – Dacheng China Securities and Financial Assets Management Program	9,566,600	RMB ordinary shares	9,566,600
Harvest Fund – Agricultural Bank – Harvest China Securities and Financial Assets Management Program	9,566,600	RMB ordinary shares	9,566,600
Yinhua Fund – Agricultural Bank - Yinhua China Securities and Financial Assets Management Program	9,566,600	RMB ordinary shares	9,566,600
Explanation on the relationship or concerted action of the above mentioned shareholders	Unknown		
Description of shareholders participating in financing securities business (if any)	N/A		

Note 1: As at 30 September 2017, HKSCC Nominees Limited was the registered holder of 1,716,411,609 H Shares of the Company, including but not limited to the 730,557,217 H Shares of the Company held by China Merchants Group Limited through certain subsidiaries, the 245,842,181 H shares of the Company held by China COSCO Shipping Corporation Limited through certain subsidiaries (including COSCO Container Industries Limited) and 13,648,857 A Shares of the Company through SZSE securities.

Note 2: As at 30 September 2017, COSCO Container Industries Limited still held 432,171,843 A shares of the Company in addition to the 220,520,075 H Shares of the Company which are registered under HKSCC Nominees Limited (see Note 1 above).

During the reporting period, whether any top ten shareholders of ordinary shares or top ten ordinary shareholders without selling restrictions have conducted any agreed repurchase transactions

Yes ✓ No

None of the top ten shareholders of ordinary shares and the top ten shareholders of ordinary shares without selling restrictions conducted any agreed repurchase transactions during the reporting period.

2.3 Total number of shareholders of preference shares and shareholding of the top ten shareholders of preference shares

Applicable ✓ Not applicable

3 SIGNIFICANT EVENTS

3.1 Changes in major financial data and financial indicators of the Company during the reporting period and the reasons

For the first three quarters of 2017, the global economy recovered moderately and growth has resumed in international trade, with economies in the United States and the Eurozone generally recovering and the growth of some regional markets in emerging economies improving. However, global economic and trading activities still faced various risks and uncertainties as affected by trade protectionism and other factors. Overall, the Chinese economy presented stable and favourable momentum with significant results achieved in the supply-side reform. The structural changes from old to new driving forces for economic growth have been accelerating and the economic development has gradually achieved enhanced stability and sustainability. By virtue of the favourable domestic and overseas macroeconomic conditions, for the period from January to September 2017, the Group recorded revenue of RMB53,963 million (the corresponding period of last year: RMB34,983 million), representing a year-on-year increase of 54.26%; net profit attributable to shareholders and other equity holders of the parent company of RMB1,309 million (the corresponding period of last year: loss of RMB190 million), turning the loss into profit year-on-year; and basic earnings per share of RMB0.4187 per share (the corresponding period of last year: RMB-0.0898 per share), turning the loss into profit year-on-year.

For the first three quarters of 2017, global trade continued to recover, and growth in shipping volume has resulted in increased demand for containers, with customers generally increasing purchasing volumes of new containers so as to cope with such short supply. With the successive completion of upgrade of water-based paint of production lines in each factory in the second quarter, production of containers began to escalate and recover, gradually alleviating the shortage in market supply. For the period from January to September 2017, the container manufacturing business of the Group recorded sales revenue of RMB18,029 million (the corresponding period of last year: RMB7,836 million), representing a year-on-year increase of 130.09%; the total sales of dry containers reached 969,300 TEUs (the corresponding period of last year: 419,000 TEUs), representing a year-on-year increase of 131.34%; and the total sales of reefer containers reached 67,300 TEUs (the corresponding period of last year: 45,300 TEUs), representing a year-on-year increase of 48.57%.

For the first three quarters of 2017, due to the continued effect of the new policy GB1589-2016, and under the influence of two factors including the national environmental protection and the stringent policy on overloading and the supply chain, demand for semi-trailer replacements for transportation has drastically propelled. Meanwhile, domestic macroeconomic conditions have been stabilizing, more infrastructure projects have commenced, which boosted the growth of demand for intelligent urban muck trucks. In the overseas market, business performance in the North American market remained stable despite the overall decline in demand. European businesses were gradually buoyant following the progressive economic recovery of the market. Through pursuing opportunities arising from segmented markets and products, emerging markets rebounded. For the period from January to September 2017, the sales revenue of the road transportation vehicle business of the Group was RMB14,655 million (the corresponding period of last year: RMB10,467 million), representing a year-on-year increase of 40.01%.

For the first three quarters of 2017, market demand of the energy, chemical and liquid food equipment business of the Group improved with a year-on-year increase in number of orders by virtue of the recovery in the international oil prices and the gradual market improvement upon cutting overcapacity in the industry. For the period from January to September 2017, the energy, chemical and liquid food equipment business of the Group recorded revenue of RMB8,378 million (the corresponding period of last year: RMB6,581 million), representing a year-on-year increase of 27.31%. Considering the synergies on the existing business of CIMC Enric Investment Holdings Ltd. (“**CIMC Enric**”), a subsidiary of the Group, brought about by the business and assets of SinoPacific. In July of this year, CIMC Enric, through its subsidiary CIMC Enric Investment Holdings (Shenzhen) Ltd. (“**Enric Shenzhen**”), entered into the Restructuring Investment Agreement with Nantong SinoPacific Offshore & Engineering Co., Ltd. (“**SOE**”) and SOE Bankruptcy and Liquidation Team* (南通太平洋破產清算組). On 4 August, the SOE Restructuring Plan was approved at the creditors’ meeting as well as by the PRC Court. On 16 August, SOE has become an indirect subsidiary of CIMC Enric and an indirect non-wholly-owned subsidiary of the Group. SOE was renamed as “Nantong CIMC Sinopacific Offshore & Engineering Co., Ltd.*” (南通中集太平洋海洋工程有限公司). Based on the Repayment Capability Analysis provided by the receiver of SOE, CIMC Enric recognized a further impairment provision of approximately RMB106 million for the outstanding (E)5(ng ((E3cs[giroximately (enue ore & ane)0.5(f)25(fnanciquididpro)15(strR

For the first three quarters of 2017, the airport facilities equipment business of the Group recorded sales revenue of RMB1,928 million (the corresponding period of last year: RMB1,734 million), representing a year-on-year increase of 11.19%. Of which: the boarding bridge business and the automated logistics business steadily improved; two new shuttle bus models further meeting market demands were launched in the GSE (ground support equipment) business; integration of Albert Ziegler GmbH was accelerated; and the smart parking business (formerly the automated parking business) focused on developing the multi-storey public parking garage business and development in the Shenzhen market.

For the first three quarters of 2017, the real estate development business of the Group recorded sales revenue of RMB375 million (the corresponding period of last year: RMB429 million), representing a year-on-year decrease of 12.55%. In July of this year, Shenzhen CIMC Skyspace Real Estate Development Co., Ltd.* (深圳市中集產城發展集團有限公司) (“**CIMC Skyspace Real State**”), a non-wholly-owned subsidiary of the Company, introduced Country Garden Real Estate Group Co., Ltd.* (碧桂園地產集團有限公司) as a strategic investor by the way of capital increase; and in October of this year, the Group entered into the Land Preparation Framework Agreement with Urban Planning, Land & Resources Commission of Shenzhen Municipality* (深圳市規劃和國土資源委員會) and Authority of Qianhai Shenzhen-Hongkong Modern Service Industry Cooperation Zone of Shenzhen* (深圳市前海深港現代服務業合作區管理局) in respect of the land preparation issues of the Three Land Parcels of the Group located at Qianhai, Shenzhen and has commenced relevant assessments and planning.

For the first three quarters of 2017, the financial business of the Group recorded sales revenue of RMB1,735 million (the corresponding period of last year: RMB1,682 million), representing a year-on-year increase of 3.17%. A subsidiary of the Group, the Finance Company of the CIMC Group upholds the main business development of the Group, provides services to members of the Group, and has increased financial support focusing on industry demands, with total investment in financial services for the first three quarters of this year exceeding RMB8,600 million. In addition, it made full use of various financial instruments to directly enter interbank markets, assisting the Group in strengthening its capital liquidity management. Benefitting from the favourable industry environment, CIMC Financial Leasing Company will continue to deepen the coordination of industry and finance, increase its investment in energy, chemical, transportation, logistics and other markets, further optimizing its business layout and improving asset quality.

Material changes and the reasons

Unit: RMB thousand

Assets and liabilities items	30 September 2017	31 December 2016	Percentage change	Reasons for the material changes
Other current liabilities	4,049,246	1,687,762	139.92%	Mainly due to the increase in issuance of commercial notes during the reporting period.

Unit: RMB thousand

Income statement items	January to September 2017	January to September 2016	Percentage change	Reasons for the material changes
Financial expenses – net	1,073,008	436,299	145.93%	Mainly due to the increase in interest expenses and exchange losses during the reporting period.
Asset impairment losses	248,780	1,392,010	(82.13%)	Mainly due to the larger base in the same period of last year attributable to substantial impairment provision as a result of the termination of acquisition of SOE by CIMC Enric in the same period of last year.
Profit/(loss) from changes in fair value	(11,992)	280,682	(104.27%)	Mainly due to the change in fair value of derivative financial instruments in the reporting period.
Investment income	24,535	(160,072)	115.33%	Mainly due to the greater losses from the settlement of derivative financial instruments in the same period of last year.
Non-operating expense	133,827	48,700	174.80%	Mainly due to the increase in losses on disposal of non-current assets attributable to the upgrade of the production lines during the reporting period.

Unit: RMB thousand

Cash flow statement items	January to September 2017	January to September 2016	Percentage change	Reasons for the material changes
Cash received relating to other operating activities	959,758	311,364	208.24%	Mainly due to the receipt of land compensation from SCRC in the reporting period.

- (4) On 13 September 2017, Shenzhen CIMC Investment Co., Ltd* (深圳市中集投資有限公司)(“**CIMC Investment**”) (a wholly-owned subsidiary of the Company), Shenzhen Gangwan Ruishi Equity Investing Partnership (Limited Partnership)* (深圳港灣睿仕股權投資合夥企業 有限合夥)) and Shenzhen Hive Box Technology Co., Ltd.* (深圳市豐巢科技有限公司)(“**Hive Box Technology**”) entered into a relevant agreement, the consideration for Hive Box Technology to acquire 78.236% equity interest in CIMC Electricity Commerce and Logistics Technology Co., Ltd. (“**CIMC Electricity Commerce**”) held by CIMC Investment shall be RMB633,714,546. Upon completion of the transaction, the Company will no longer hold equity interest in CIMC Electricity Commerce. Such matter is subject to the consideration at the second extraordinary general meeting of the Company held on 30 October 2017. For relevant information, please refer to the announcements of the Company dated 13 September 2017 disclosed in China Securities Journal, Shanghai Securities News, Securities Times, Cninfo website (www.cninfo.com.cn), the Company’s website (www.cimc.com) (Notice No.: [CIMC] 2017-063) and the website of the Hong Kong Stock Exchange (www.hkexnews.hk).
- (5) On 13 September 2017, the Company entered into the Strategic Cooperation Framework Agreement with S.F. Express Co., Ltd. The parties intend to seek further cooperation in sectors of intermodal transportation, express delivery, “One Belt One Road” and China-Europe Railway Express, railway, equipment, technologies, and business. For relevant information, please refer to the announcements of the Company dated 13 September 2017 disclosed in China Securities Journal, Shanghai Securities News, Securities Times, Cninfo website (www.cninfo.com.cn), the Company’s website (www.cimc.com) (Notice No.: [CIMC] 2017-064) and the website of the Hong Kong Stock Exchange (www.hkexnews.hk).

3.2.2 Progress of significant events after the reporting period

- (1) On 9 October 2017, Southern CIMC, a wholly-owned subsidiary of the Company, entered into the Land Preparation Framework Agreement with Urban Planning, Land & Resources Commission of Shenzhen Municipality* (深圳市規劃和國土資源委員會) and Authority of Qianhai Shenzhen-Hongkong Modern Service Industry Cooperation Zone of Shenzhen* (深圳市前海深港現代服務業合作區管理局) in respect of the land preparation issues of land parcels T102-0152, T102-0153 and T102-0154 (the “**Three Land Parcels**”) located at Qianhai, Shenzhen. For relevant information, please refer to the announcements of the Company dated 9 October 2017 disclosed in China Securities Journal, Shanghai Securities News, Securities Times, Cninfo website (www.cninfo.com.cn), the Company’s website (www.cimc.com) (Notice No.: [CIMC] 2017-072) and the website of the Hong Kong Stock Exchange (www.hkexnews.hk).
- (2) On 18 October 2017, Enric Shenzhen and Shenzhen Sky Capital Co., Ltd. (“**SESKYC**”), wholly-owned subsidiaries of the Company, entered into The Energy and Environmental Protection Funds Cooperation Framework Agreement with ZJU Joint Innovation Investment* (浙江浙大聯合創新投資管理合夥企業 有限合夥)) (“**ZJU Joint Innovation**”), and have agreed to jointly establish an Energy and Environmental Protection Project Fund with a total size of RMB350 million, with Enric Shenzhen as a limited partner, its total subscribed capital contribution being RMB80 million (inclusive of management fee), and jointly managed by SESKYC and ZJU Joint Innovation as general partners. For relevant information, please refer to the announcements of the Company dated 18 October 2017 disclosed in China Securities Journal, Shanghai Securities News, Securities Times, Cninfo website (www.cninfo.com.cn), the Company’s website (www.cimc.com) (Notice No.: [CIMC] 2017-075) and the website of the Hong Kong Stock Exchange (www.hkexnews.hk).

Summary of significant events	Date of disclosure	Search index of the tentative announcement disclosure website
Restructuring acquisition of the entire equity interest in SOE by CIMC Enric	6 July 2017	www.cninfo.com.cn
	4 August 2017	www.hkexnews.hk
	16 August 2017	www.cimc.com
Entering into the Agreement on the Capital Increase of Shenzhen CIMC Skyspace Real Estate Development Co., Ltd. between CIMC Skyspace Real Estate and CGRE	17 July 2017	
Entering into the Relocation Compensation Agreement on the Land Parcels at Prince Bay of Shekou between Southern CIMC and China Merchants Shekou	3 August 2017	
	26 September 2017	
Acquisition of 78.236% equity interest in CIMC Electricity Commerce by Hive Box Technology from CIMC Investment	13 September 2017	
Entering into the Strategic Cooperation Framework Agreement between the Company and S.F. Express Co., Ltd.	13 September 2017	
Entering into the Land Preparation Framework Agreement between Southern CIMC, Shenzhen UPLRC and the Qianhai Authority	9 October 2017	
Entering into the Energy and Environmental Protection Funds Cooperation Framework Agreement between Enric Shenzhen, SESKYC and ZJU Joint Innovation	18 October 2017	

3.2.3 Progress of the Group in establishment of internal control in the reporting period

In the first three quarters of 2017, the Group made good progress in various important tasks managed internally: the Group (1) continued to progress the full coverage and upgrading of internal control construction; (2) focused on developing special audits to actively guard against risks; (3) promoted enhancement and complete implementation of the system to provide results for institutionalization of the Group; and (4) cultivated internal control talents by various ways. The Company published a special issue on environmental protection – “The information briefing on internal control”, and organized two terms of HSE (Health, Safety, Environment) Risk Control Leader training sessions.

3.2.4 Implementation of A Share(s) share option scheme in the reporting period

In order to establish and improve the incentive-constraint mechanism and effectively combine the interests of shareholders, the Company and its employees, a “Share Option Incentive Scheme (Draft) of China International Marine Containers (Group) Co., Ltd. (Revision)” (the “**A Share(s) Share Option Incentive Scheme**”) was considered and approved at the extraordinary general meeting of the Company on 17 September 2010. According to the scheme, the grant of registration for the first tranche of 54,000,000 share options (the “**First Tranche of Share Options**”) and the second tranche of 6,000,000 reserved share options (the “**Second Tranche of Share Options**”) was completed on 26 January 2011 and 17 November 2011, respectively, by the Company.

On 12 May 2015, upon the consideration and approval at the eighth meeting of the seventh session of the Board of the Company in 2015, the options of the second exercisable period for the First Tranche of Share Options met the exercise conditions and were actually exercisable from 2 June 2015 to 27 September 2020 with the total exercisable options amounting to 39,660,000. On 9 October 2015, upon the consideration and approval at the fourteenth meeting of the seventh session of the Board of the Company in 2015, the options of the second exercisable period for the Second Tranche of Share Options met the exercise conditions and were actually exercisable from 24 October 2015 to 27 September 2020 with the total exercisable options amounting to 4,132,500. On 20 July 2017, upon the consideration and approval at the eighth meeting of the eighth session of the Board of the Company in 2017, after the completion of the implementation of the 2016 dividend distribution proposal of the Company, the exercise price of the First Tranche of Share Options was adjusted to RMB10.49/per share option, and that of the Second Tranche of Share Options was adjusted to RMB16.02/per share option.

From July to September 2017, a total of 1,042,900 options were exercised under the A Share(s) Share Option Incentive Scheme, representing 1.78% of the total amount (adjusted), among which, a total of 930,200 options of the second exercisable period for the First Tranche of Share Options were exercised, and a total of 112,700 options of the second exercisable period for the Second Tranche of Share Options were exercised. The implementation of the A Share(s) Share Option Incentive Scheme has no material impact on the Company’s financial position and operating results during the reporting period and in the future.

3.3 Overdue and outstanding undertakings made by the undertaking parties including the de facto controller of the Company, shareholders, connected parties, bidders and the Company during the reporting period

Applicable Not applicable

There are no overdue and outstanding undertakings made by the undertaking parties including the de facto controller of the Company, shareholders, connected parties, acquirers and the Company during the reporting period.

3.4 Estimate on the operating results in 2017

Warnings and explanations for the forecast of potential losses in the cumulative net profit from the beginning of the year to the end of the next reporting period or significant changes therein compared to the same period last year

Applicable Not applicable

3.5 Securities investment

✓ Applicable Not applicable

Unit: RMB thousand

Type of securities	Stock code	Abbreviation of stock name	Initial investment cost	Accounting measurement mode	Book value at the beginning of the Reporting Period	Gains or losses from changes in fair value during the Reporting Period	Cumulative changes in fair value recognised in equity	Purchase during the Reporting Period	Sale during the Reporting Period	Profit or loss during the Reporting Period	Book value at the end of the Reporting Period	Classification in accounts	Source of funding
H Share	6198	Qingdao Port	128,589	Fair value	133,400	45,346	-	-	-	50,064	171,010	Financial assets at fair value through profit or loss	Self-owned funds
H Share	368	Sinotrans Ship H	20,742	Fair value	3,860	2,111	-	-	-	2,111	5,729	Financial assets at fair value through profit or loss	Self-owned funds
Other securities investments held at the end of the reporting period			-	-	812	234	-	-	-	4,253	1,054	-	-
Total			<u>149,331</u>	<u>-</u>	<u>138,072</u>	<u>47,691</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>56,428</u>	<u>177,793</u>	-	-
Disclosure date of announcement in relation													

3.6 Explanation on the shareholding in other listed companies

✓ Applicable Not applicable

Unit: RMB thousand

Stock code	Abbreviation of stock name	Initial investment amount	Number of shares held ('000)	Percentage of shares held (%)	Book value at the end of the Reporting Period	Profit or loss during the Reporting Period	Changes in equity during the Reporting Period	Classification in accounts	Source of shareholding
ASX: OEL	Otto Energy	13,480	13,521	1.19%	2,959	-	624	Available-for-sale financial assets	acquisition of shareholding
HKEX: 206	TSC Group	167,591	92,800	13.42%	202,232	-	-	Long-term equity investments	acquisition of shareholding
HKEX: 445	CFSE	467,498	1,223,571	30.00%	464,344	-	-	Long-term equity investments	acquisition of shareholding

3.7 Investment in derivatives

✓ Applicable Not applicable

Unit: RMB thousand

Name of derivatives investment operator	Affiliated relations	Related party transaction or not	Type of derivatives investment	Initial investment amount of derivatives	Date of commencement	Date of termination	Investment amount at the beginning of the Reporting Period	Purchase during the Reporting Period	Sale during the Reporting Period	Provision for impairment (if any)	Investment amount at the end of the Reporting Period	Proportion of investment amount at the end of the Reporting Period to the net	Actual profit or loss during the Reporting Period
												assets of the Company at the end of the Reporting Period	
HSBC, Standard Chartered and other banks	Nil	No	Foreign exchange forward contract	-	2015/1/29	2018/9/17	219,820	-	-	-	1,204,280	3.93%	5,742
China Construction Bank, HSBC and other banks	Nil	No	Interest rate swap contract	-	2010/1/20	2021/6/28	10,302,060	-	-	-	9,641,617	31.50%	(57,173)
Standard Chartered, Industrial Bank and other banks	Nil	No	Currency swap contract	-	2017/6/23	2018/6/29	-	-	-	-	218,740	0.72%	(4,845)
HSBC, Standard Chartered and other banks	Nil	No	Foreign exchange options contract	-	2017/7/20	2017/12/18	-	-	-	-	371,599	1.21%	(3,407)
Total				<u>-</u>	<u>-</u>	<u>-</u>	<u>10,521,880</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>11,436,236</u>	<u>37.36%</u>	<u>(59,683)</u>

Source of funds for derivatives investments	Self-owned funds
Litigation case (if applicable)	N/A
Disclosure date of announcement in relation to the consideration and approval of derivative investments by the Board (if any)	28 March 2017
Disclosure date of announcement in relation to the consideration and approval of derivative investments by the shareholders' general meeting (if any)	Nil
Risk analysis and explanations on risk control measures for positions in derivatives during the reporting period (including but not limited to market risk, liquidity risk, credit risk, operation risk and legal risk etc.)	As of 31 March 2017, the derivative financial instruments held by the Group were mainly foreign exchange forwards, interest rate swap, currency swap and foreign exchange options contracts. The risks of interest rate swap contracts were closely related to the fluctuation of interest rates. The risks carried by foreign exchange forwards, currency swap and foreign exchange options were connected with the market risks relating to exchange rates and the Group's cash flow certainty of foreign currency revenues in the future. The Group's control measures on the derivative financial instruments was mainly reflected in: making prudent selection and decision on the type and quantity of newly-added derivative financial instruments; as to derivatives transactions, the Group developed rigorous internal approval systems and operational processes, and clarified the approval and authorisation procedures for all levels involved, so as to control the associated risks.
Changes in market prices or product fair values of derivatives invested during the reporting period, where specific methods and relevant assumptions and parameters used shall be disclosed in the analysis of fair values of derivatives	From January to September 2017, the Group's profit or loss arising from changes in fair values of the derivative financial instruments was RMB(59.683) thousand. Fair values of the derivative financial instruments of the Group were determined based on market price quotations from external financial institutions.
Explanations on any significant changes in the Company's accounting policies and specific accounting principles on derivatives for the reporting period as compared with those for the last reporting period	No
Specific opinions of independent directors on the derivatives investments and risk control of the Company	The Company invested in derivatives for the purpose of the day-to-day international business operations of the Company in order to smooth the fluctuation of the operations of the Company due to the change in exchange rates and interest rates. The effect of exchange rates and interest rates on the operations of the Company was

3.8 Register of reception of research, communications and interviews during the reporting period

✓ Applicable Not applicable

Date of reception	Mode of reception	Guests received	Purposes of visiting
7 July 2017	Telephone conference	CITIC Securities, Haitong Securities	Explanation of the company's financial performance and business strategy. Telephone conference

4.1.1 Consolidated balance sheet (unaudited) (continued)

Unit: RMB thousand

Item	Closing balance (30 September 2017)	Opening balance (31 December 2016)
Liabilities and shareholders' equity		
Current liabilities:		
Short-term borrowings	19,613,991	15,729,787
Financial liabilities at fair value through profit or loss	15,637	141,806
Notes payable	1,565,052	1,551,582
Accounts payable	12,396,382	10,160,951
Advances from customers	5,255,612	3,780,694
Employee benefits payable	2,302,816	2,115,108
Taxes payable	1,067,957	1,092,030
Interest payable	504,262	303,375
Dividends payable	28,146	16,746
Other payables	7,114,106	5,154,073
Provisions	785,634	847,429
Current portion of non-current liabilities	3,698,133	3,667,872
Other current liabilities	4,049,246	1,687,762
Total current liabilities	58,396,974	46,249,215
Non-current liabilities:		
Financial liabilities at fair value through profit or loss	55,986	61,235
Long-term borrowings	23,541,485	27,023,222
Debentures payable	7,986,500	7,986,500
Long-term payables	338,395	529,372
Payables for specific projects	45,589	9,704
Deferred income	906,590	839,738
Deferred tax liabilities	733,031	657,414
Other non-current liabilities	2,190,431	2,123,556

4.1.1 Consolidated balance sheet (unaudited) (continued)

Unit: RMB thousand

Item	Closing balance (30 September 2017)	Opening balance (31 December 2016)
Total non-current liabilities	35,798,007	39,230,741
Total liabilities	94,194,981	85,479,956
Shareholders' equity:		
Share capital	2,981,396	2,978,577
Other equity instruments	2,007,093	2,049,035
Capital surplus	3,456,424	3,126,585
Other comprehensive income	320,732	357,341
Surplus reserve	3,279,379	3,279,379
Undistributed profits	18,562,738	17,495,053
Total equity attributable to shareholders and other equity holders of the parent company	30,607,762	29,285,970
Minority interests	10,754,842	9,848,822
Total equity of shareholders	41,362,604	39,134,792
Total liabilities and shareholders' equity	135,557,585	124,614,748

Legal representative:
Wang Hong

*The person in charge of
accounting affairs:*
Zeng Han

*The head of the accounting
department:*
Zeng Han

4.1.2 Balance sheet of the parent company (unaudited)

Prepared by: China International Marine Containers (Group) Co., Ltd.

Unit: RMB thousand

Item	Closing balance (30 September 2017)	Opening balance (31 December 2016)
Assets		
Current assets:		
Cash at bank and on hand	3,462,760	2,660,222
Dividends receivables	4,416,169	4,755,818
Other receivables	13,174,437	13,131,416
Other current assets	14,662	9,272
Total current assets	21,068,028	20,556,728
Non-current assets:		
Available-for-sale financial assets	388,905	388,905
Long-term equity investments	9,490,478	9,375,276
Fixed assets	137,143	102,372
Construction in progress	57,193	844
Disposal of fixed assets	234	-
Intangible assets	14,272	14,466
Long-term prepaid expenses	32,406	40,730
Deferred tax assets	47,574	52,280
Total non-current assets	10,168,205	9,974,873
TOTAL ASSETS	31,236,233	30,531,601
Liabilities and shareholders' equity		
Current liabilities:		
Short-term borrowings	5,260,000	2,710,000
Financial liabilities at fair value through profit or loss	-	65
Employee benefits payable	189,132	205,760
Taxes payable	6,180	3,646
Interest payable	113,795	75,755
Other payable	1,800,581	2,990,804
Expected liabilities	-	79,104
Current portion of non-current liabilities	895,000	800,000
Total current liabilities	8,264,688	6,865,134

4.1.2 Balance sheet of the parent company (unaudited) (continued)

Unit: RMB thousand

Item	Closing balance (30 September 2017)	Opening balance (31 December 2016)
Non-current liabilities:		
Financial liabilities at fair value through profit or loss	1,164	

4.1.3 Consolidated income statement for the reporting period (unaudited)

Prepared by: China International Marine Containers (Group) Co., Ltd.

Unit: RMB thousand

Item	Current amount (July to September 2017)	Previous amount (July to September 2016)
I. Total revenue	20,575,554	11,439,771
Including: Revenue	20,575,554	11,439,771
II. Total cost of sales	19,604,763	11,116,180
Including: Cost of sales	16,802,899	9,259,972
Taxes and surcharges	98,662	45,348
Selling and distribution expenses	812,717	569,393
General and administrative expenses	1,397,385	985,603
Net financial expenses	478,757	131,355
Asset impairment losses	14,343	124,509
Add: Profit from changes in fair value	20,634	143,578
Investment income	35,163	(72,744)
Including: Share of profit of investment in associates and joint ventures	19,784	6,663
Other income	60,121	–
III. Operating profit	1,086,709	394,425
Add: Non-operating income	56,916	73,246
Including: Gains on disposal of non-current assets	29,952	1,346
Less: Non-operating expenses	101,423	34,555
Including: Losses on disposal of non-current assets	90,300	23,933
IV. Total profit	1,042,202	433,116
Less: Income tax expenses	347,307	186,118
V. Net profit	694,895	246,998
Net profit attributable to shareholders and other equity holders of the parent company	512,482	188,403
Minority interests	182,413	58,595

4.1.3 Consolidated income statement for the reporting period (unaudited) (continued)

Unit: RMB thousand

Item	Current amount (July to September 2017)	Previous amount (July to September 2016)
VI. Other comprehensive income, net of tax	(104,164)	45,028
Other comprehensive income attributable to Shareholders and other equity holders of the parent company, net of tax	(109,033)	57,062
(I) Other comprehensive income not to be reclassified to profit or loss in subsequent periods	-	-
(II) Other comprehensive income to be reclassified to profit or loss in subsequent periods	(109,033)	57,062
1. Profit or loss from changes in fair value of available-for-sale financial assets	1,120	1,158
2. Other comprehensive income arising from cash flow hedges	(1,519)	1,445
3. The amount of fair value at the date of transfer exceeding the carrying value of investment properties transferred from fixed assets and intangible assets	(4,222)	-
4. Currency translation differences	(104,412)	54,459
Other comprehensive income attributable to minority interests, net of tax	4,869	(12,034)
VII. Total comprehensive income	590,731	292,026
Total comprehensive income attributable to shareholders and other equity holders of the parent company	403,449	245,465
Total comprehensive income attributable to minority interests	187,282	46,561
VIII. Earnings per share:		
(I) Basic earnings per share (RMB)	0.1633	0.0545
(II) Diluted earnings per share (RMB)	0.1624	0.0545

Legal representative:
Wang Hong

The person in charge of
accounting affairs:
Zeng Han

The head of the accounting
department:
Zeng Han

4.1.4 Income statement of the parent company for the reporting period (unaudited)

Prepared by: China International Marine Containers (Group) Co., Ltd.

Unit: RMB thousand

Item	Current amount (January to September 2017)	Previous amount (January to September 2016)
I. Revenue	81,408	42,053
Less: Taxes and surcharges	–	1
General and administrative expenses	54,850	54,222
Net financial expenses	195,887	(229)
Add: Profit from changes in fair value	574	3,058
Investment income	388	226,000
Other income	715	–
II. Operating profit	(167,652)	217,117
Add: Non-operating income	–	12,119
Including: Gains on disposal of non-current assets	–	–
Less: Non-operating expenses	1,870	155
Including: Losses on disposal of non-current assets	8	–
III. Total profit	(169,522)	229,081
Less: Income tax expenses	2,063	2,221
IV. Net profit	(171,585)	226,860
V. Other comprehensive income, net of tax	–	–
VI. Total comprehensive income	(171,585)	226,860

Legal representative:
Wang Hong

*The person in charge of
accounting affairs:*
Zeng Han

*The head of the accounting
department:*
Zeng Han

4.1.5 Consolidated income statement from the beginning of this year to the end of the reporting period (unaudited)

Prepared by: China International Marine Containers (Group) Co., Ltd.

Unit: RMB thousand

Item	Current amount (January to September 2017)	Previous amount (January to September 2016)
I. Total Revenue	53,962,706	34,982,614
Including: Revenue	53,962,706	34,982,614
II. Total cost of sales	51,515,490	35,027,787
Including: Cost of sales	44,044,463	28,386,468
Taxes and surcharges	314,845	239,584
Selling and distribution expenses	2,068,970	1,605,522
General and administrative expenses	3,765,424	2,967,904
Net financial expenses	1,073,008	436,299
Asset impairment losses	248,780	1,392,010
Add: Profit/(loss) from changes in fair value	(11,992)	280,682
Investment income	24,535	(160,072)
Including: Share of profit of investment in associates and joint ventures	22,322	20,463
Other income	151,153	–
III. Operating profit	2,610,912	75,437
Add: Non-operating income	141,259	240,535
Including: Gains on disposal of non-current assets	61,079	7,499
Less: Non-operating expenses	133,827	48,700
Including: Losses on disposal of non-current assets	107,688	33,418
IV. Total profit	2,618,344	267,272
Less: Income tax expenses	856,940	561,434
V. Net Profit	1,761,404	(294,162)
Net profit attributable to shareholders and other equity holders of the parent company	1,309,380	(189,631)
Minority interests	452,024	(104,531)

4.1.5 Consolidated income statement from the beginning of this year to the end of the reporting period (unaudited) (continued)

Unit: RMB thousand

Item	Current amount (January to September 2017)	Previous amount (January to September 2016)
VI. Other comprehensive income, net of tax	(5,142)	373,259
Other comprehensive income attributable to Shareholders and other equity holders of the parent company, net of tax	(36,609)	331,828
(I) Other comprehensive income not to be reclassified to profit or loss in subsequent periods	–	–
(II) Other comprehensive income to be reclassified to profit or loss in subsequent periods	(36,609)	331,828
1. Profit or loss from changes in fair value of available-for-sale financial assets	879	2,107
2. Other comprehensive income arising from cash flow hedges	4,553	955
3. The amount of fair value at the date of transfer exceeding the carrying value of investment properties transferred from fixed assets and intangible assets	(4,222)	–
4. Currency translation differences	(37,819)	328,766
Other comprehensive income attributable to minority interests, net of tax	31,467	41,431
VII. Total comprehensive income	1,756,262	79,097
Total comprehensive income attributable to shareholders and other equity holders of the parent company	1,272,771	142,197
Total comprehensive income attributable to minority interests	483,491	(63,100)
VIII. Earnings per share:		
(I) Basic earnings per share (RMB)	0.4187	(0.0898)
(ii) Diluted earnings per share (RMB)	0.4171	(0.0898)

Legal representative:
Wang Hong

*The person in charge of
accounting affairs:*
Zeng Han

*The head of the accounting
department:*
Zeng Han

4.1.6 Income statement of the parent company from the beginning of this year to the end of the reporting period (unaudited)

Prepared by: China International Marine Containers (Group) Co., Ltd.

Unit: RMB thousand

Item	Current amount (January to September 2017)	Previous amount (January to September 2016)
I. Revenue	178,325	111,157
Less: Cost of sales	1,452	24,006
Taxes and surcharges	–	3,374
General and administrative expenses	184,017	164,022
Net financial expenses	492,030	(99,801)
Add: Profit from changes in fair value	2,197	5,043
Investment income	359,428	344,963
Other income	2,926	–
II. Operating profit	(134,623)	369,562
Add: Non-operating income	21	13,256
Including: Gains on disposal of non-current assets	–	116
Less: Non-operating expenses	3,616	404
Including: Losses on disposal of non-current assets	594	1
III. Total profit	(138,218)	382,414
Less: Income tax expenses	4,706	30,189
IV. Net profit	(142,924)	352,225
V. Other comprehensive income, net of tax	–	–
VI. Total comprehensive income	(142,924)	352,225

Legal representative:

Wang Hong

*The person in charge of
accounting affairs:*

Zeng Han

*The head of the accounting
department:*

Zeng Han

4.1.7 Consolidated cash flow statement from the beginning of the year to the end of the reporting period (unaudited)

Prepared by: China International Marine Containers (Group) Co., Ltd.

Unit: RMB thousand

Item	Current amount (January to September 2017)	Previous amount (January to September 2016)
I. Cash flows from operating activities:		
Cash received from sales of goods or rendering of services	53,963,956	41,196,382
Refund of taxes and surcharges	1,825,881	949,983
Cash received relating to other operating activities	959,758	311,364
Sub-total of cash inflows from operating activities	56,749,595	42,457,729
Cash paid for goods and services	44,195,569	33,287,749
Cash paid to and on behalf of employees	4,637,188	3,950,646
Payments of taxes and surcharges	1,514,616	1,557,594
Cash paid relating to other operating activities	2,769,579	2,923,515
Sub-total of cash outflows from operating activities	53,116,952	41,719,504
Net cash flows from operating activities	3,632,643	738,225
II. Cash flows from investing activities:		
Cash received from disposal of investments	610	145,861
Cash received from returns on investments	30,670	259,956
Net cash received from disposal of fixed assets, intangible assets and other long-term assets	120,356	19,109
Net cash received from disposal of subsidiaries	126,792	6,044
Sub-total of cash inflows from investing activities	278,428	430,970
Cash paid to acquire fixed assets, intangible assets and other long-term assets	2,070,404	5,390,557
Cash paid to acquire investments	197,523	709,555
Net cash paid to acquire subsidiaries	5,000	750,477
Sub-total of cash outflows from investing activities	2,272,927	6,850,589
Net cash flows from investing activities	(1,994,499)	(6,419,619)

4.1.7 Consolidated cash flow statement from the beginning of the year to the end of the reporting period (unaudited) (continued)

Unit: RMB thousand

Item	Current amount (January to September 2017)	Previous amount (January to September 2016)
III. Cash flows from financing activities:		
Cash received from capital contributions	960,732	1,642,319
Including: Cash received from capital contributions by minority shareholders of subsidiaries	938,547	1,618,606
Cash received from issuance of bonds	–	6,000,000
Cash received from borrowings	42,359,841	138,809,748
Cash received relating to other financing activities	12,988	2,445
Sub-total of cash inflows from financing activities	43,333,561	146,454,512
Cash repayments of borrowings	37,517,099	135,671,912
Cash payments for interest expenses and distribution of dividends or profits	1,605,599	2,240,030
Including: Cash payments for dividends or profits to minority shareholders of subsidiaries	87,354	67,985
Cash payments relating to other financing activities	625,861	494,080
Sub-total of cash outflows from financing activities	39,748,559	138,406,022
Net cash flows from financing activities	3,585,002	8,048,490
IV. Effect of exchange rate changes on cash and cash equivalents	(193,390)	62,297
V. Net increase in cash and cash equivalents	5,029,756	2w,429,393
Add: Cash and cash equivalents at the beginning of the period	6,338,667	3,259,123
VI. Cash and cash equivalents at the end of the period	11,368,423	5,688,516

Legal representative:
Wang Hong

*The person in charge of
accounting affairs:*
Zeng Han

*The head of the accounting
department:*
Zeng Han

4.1.8 Cash flow statement of the parent company from the beginning of the year to the end of the reporting period (unaudited)

Unit: RMB thousand

Item	Current amount (January to September 2017)	Previous amount (January to September 2016)
I. Cash flows from operating activities:		
Cash received from sales of goods or rendering of services	194,122	121,998
Cash received relating to other operating activities	3,659,103	9,362,229
Sub-total of cash inflows from operating activities	3,853,225	9,484,227
Cash paid for goods and services	–	38,246
Cash paid to and on behalf of employees	77,046	179,221
Payments of taxes and surcharges	20,612	34,367
Cash paid relating to other operating activities	6,990,517	13,469,144
Sub-total of cash outflows from operating activities	7,088,175	13,720,978
Net cash flows from operating activities	(3,234,950)	(4,236,751)
II. Cash flows from investing activities:		
Cash received from disposal of investments	6,800,000	10,000
Cash received from returns on investments	493,601	228,752
Net cash received from disposal of fixed assets, intangible assets and other long-term assets	1	2,261
Net cash received from disposal of subsidiaries	50	1,719
Sub-total of cash inflows from investing activities	7,293,652	242,732
Cash paid to acquire fixed assets, intangible assets and other long-term assets	107,391	7,773
Cash paid to acquire investments	6,886,616	35,000
Sub-total of cash outflows from investing activities	6,994,007	42,773
Net cash flows from investing activities	299,645	199,959

4.1.8 Cash flow statement of the parent company from the beginning of the year to the end of the reporting period (unaudited) (continued)

Unit: RMB thousand

Item	Current amount (January to September 2017)	Previous amount (January to September 2016)
III. Cash flows from financing activities:		
Cash received from capital contributions	22,185	23,712
Cash received from borrowings	6,470,000	13,876,000
Sub-total of cash inflows from financing activities	6,492,185	13,899,712
Cash repayments of borrowings	4,120,000	8,801,000
Cash payments for interest expenses and distribution of dividends or profits	573,980	1,087,992
Cash payments relating to other financing activities	18,000	18,500
Sub-total of cash outflows from financing activities	4,711,980	9,907,492
Net cash flows from financing activities	1,780,205	3,992,220
IV. Effect of exchange rate changes on cash and cash equivalents	(4,046)	34
V. Net increase/(decrease) in cash and cash equivalents	(1,159,146)	(44,538)
Add: Cash and cash equivalents at the beginning of the period	1,715,470	652,865
VI. Cash and cash equivalents at the end of the period	556,324	608,327

Legal representative:
Wang Hong

*The person in charge of
accounting affairs:*
Zeng Han

*The head of the accounting
department:*
Zeng Han

4.2 Auditor's report

Whether the third quarterly report has been audited

Yes No

The third quarterly report of the Company has not been audited.

By order of the Board
China International Marine Containers (Group) Co., Ltd.
YU Yuqun
Company Secretary

Hong Kong, 27 October 2017

As at the date of this announcement, the Board comprises Mr. WANG Hong (Chairman), Mr. WANG Yuhang (Vice chairman), Mr. HU Xianfu and Mr. LIU Chong as non-executive directors; Mr. MAI Boliang as an executive director; and Mr. PAN Chengwei, Mr. PAN Zhengqi and Mr. WONG Kwai Huen, Albert as independent non-executive directors.